Open Source Matters, Inc
Profit & Loss
January 1 - September 10, 2012

	Total
Income	
4000-01 Individual Donors	2,839.57
4010-01 Sponsorship	67,134.19
4500-01 Books & Royalties	3,515.90
4505-01 Demo Site Hosting	79,103.22
4510-01 Advertising Income	151,161.05
4520-01 OSM Shop Revenue	655.85
Total Income	$304,409.78
Gross Profit	$304,409.78
Expenses	
6000-00 Marketing	25,705.00
6020-01 Bank Charges	575.15
6020-02 PayPal Fees	518.56
Total 6020-01 Bank Charges	1,093.71
6030-01 Insurance	1,100.00
6040-00 Legal & Professional Fees	
6040-05 Legal	15,844.47
6040-10 Accounting	422.99
Total 6040-00 Legal & Professional Fees	16,267.46
6050-01 Meals and Entertainment	190.33
6060-00 Supplies & Materials	
6060-30 OSM - Supplies & Materials	343.00
Total 6060-00 Supplies & Materials	343.00
6065-00 Events	
6065-05 Events J!Days	5,079.99
6065-10 Events Major	4,129.06
6065-20 Conferences	2,618.98
Total 6065-00 Events	11,828.03
6070-00 Travel	1,279.70
6070-05 OSM & Core Summit - Travel	40,455.20
6070-10 Development - Events Travel	1,387.21
6070-15 Development - Summit Travel	410.21
6070-18 Development - Sprints	597.20
6070-38 S&I (CLT) - Travel	315.24
6070-45 Events - J!Days - Travel	843.71
6070-55 Foundation - Events - Major Events - Travel	921.80
6070-70 OSM - Travel	1,691.86
Total 6070-00 Travel	47,902.13
6085-01 Office/General Administrative Expenses	796.56

6090-00 S&I (CLT) Websites Expense	
6090-05 S&I (CLT) Hosting Expense	1,038.65
6090-15 S&I (CLT) - Infrastructure Upgrades & Services	60.00
Total 6090-00 S&I (CLT) Websites Expense	1,098.65
6120-01 Shipping, Freight & Delivery	18.26
6130-00 Other Expense	
6130-10 Other Miscellaneous Services	98.00
Total 6130-00 Other Expense	98.00
6500-01 Taxes & Licenses	433.50
Total Expenses	$106,874.63
Net Operating Income	$197,535.15
Other Income	
9000-01 Interest Earned	389.27
Total Other Income	$389.27
Net Other Income	$389.27
Net Income	$197,924.42

Monday, Sep 10, 2012 12:32:08 AM PDT GMT-7 - Accrual Basis